

**Minutes of the Annual General Meeting
of the Guernsey Rugby Union Football Club
held at the clubhouse on Tuesday 5 July 2011**

Apologies	Dave McGall, Mike Marshall, Jim Regnard
Minutes of the previous AGM	The minutes of the previous Annual General Meeting held on Tuesday 15 June 2010 were read and approved.
Matters arising from the previous minutes	<p>The Guernsey Rugby Club and the Guernsey Academy have been set up as two separate LBG's but we are not a corporate member of the Academy or vice versa. The GRFC owns the Guernsey Academy.</p> <p>Phil and Debbie Daunt have kindly agreed to stay on and run the bar until we are in the new clubhouse.</p>
Treasurer's report	<p>Guernsey RFC was incorporated as an LBG on 31 March 2011. The LBG is run by four Directors who hold the positions of President, Chairman, Treasurer and Secretary of the committee. This is currently Ady Le Page, Carl Johnson, Brian O'Mahoney and Natalie Davidson.</p> <p>As an LBG we are not required to have our accounts audited although the RFU require an accompanying letter from an accountant to confirm that they have been checked. ALP proposed that the annual accounts did not need to be audited. The meeting agreed.</p> <p>IT IS HEREBY RESOLVED:</p> <p>AS A WAIVER RESOLUTION pursuant to section 256 of The Companies (Guernsey) Law, 2008 ("Law"), to exempt the Company from the requirement under section 255 of that Law to have its accounts audited for the financial year to [30 April] 2011 and to the extent permitted by the Law for each and every subsequent financial year.</p> <p>Although the Guernsey Rugby Club was restructured as an LBG on 31 March the accounts were presented as if there had been no change to allow the members to see the club's financial position and performance compared to the previous year. Figures were therefore presented for the financial year 1 April 2010 – 31 March 2011.</p> <p>The liability of all members now the club is an LBG is limited to £1.</p> <p>Notes on the accounts:</p>



	<ul style="list-style-type: none"> - Note that the increase in sales includes revenue from the 2010 Siam Cup. Income from the Siam Cup 2012 will not be included in the accounts for next season. - Thank you to Phil Daunt, who has managed the bar well finding good prices for the stock. - Decrease in sponsorship as only four of the 13 home lunches were sold. We were aware sponsorship was going to be hard last year but it is looking much more positive for next season. - Income from subscriptions has held up - Income from international tickets sales was also good. - Decrease in players costs due to the restructuring of travel costs as the RFU contracts and pays for flights directly with Flybe - Social functions have been successful again, particularly Bonfire night - Sign boards are down again this season and note there is currently no income for next season as all the contracts have come to an end. <p>Brian O'Mahoney was thanked for his work as Treasurer over the last season and for the production of the annual accounts.</p>
<p>Sponsorship</p>	<p>RG Falla was thanked for its commitment to the Guernsey Rugby Club following 10 years of sponsorship of the club.</p> <p>The end of their sponsorship however has given the club the opportunity to restructure the sponsorship available by increasing the number of logos that can be included on the shirt. Four packages were introduced and all have confirmed sponsors:</p> <p>Gold – logo on front of playing shirt – Babbe</p> <p>Silver – logo on back of playing shirt – HSBC</p> <p>Bronze – logo on arm of playing shirt – Leapfrog and Polygon</p> <p>Shorts – logo on back of shorts – Richmond Fiduciary Services</p> <p>These logos will appear on the first and second team playing shirts and shorts and the first team training tops.</p> <p>This gives the club an income of £33,000. These sponsors will sign a</p>



	<p>contract for their sponsorship covering two seasons, with an increase in their sponsorship for 2012/13 of RPI, and an option to renew for a third year.</p> <p>Work has also been done on the format of the match day lunches to include more interaction with the club – welcome speech from the Chairman or President; meet and greet with the players after the match; picking of a Man of the Match and the inclusion of a corporate gift. There will be 13 homes game in the 2011/12 season of which ten lunches have been confirmed to date. A lunch is included in the package for the Gold and Silver sponsors.</p> <p>Keely Clarke is working with Chris Gnapp to renew the sign boards and find new sponsors.</p> <p>The first team players have taken responsibility for the player board, with packages of £500 for one year or £800 for two years. To date 10 places on the board have been sold.</p> <p>Chris Gnapp is heading up a small sponsorship sub-committee and emphasised that we have to continue to work with these sponsors and make them feel welcome and part of the club.</p>
<p>Election of Officers</p>	<p>The following were elected to the positions shown, all having been duly proposed and seconded.</p> <p>President – Ady Le Page Chairman – Carl Johnson Honorary Treasurer – Brian O’Mahoney Honorary Secretary – Natalie Davidson Honorary Fixtures Secretary – Honorary Match Secretary – John Wyatt Honorary Social Secretary – Barry Goude Honorary Membership Secretary – Richard Forsey Honorary Press Secretary – Deborah Thompson (tbc) Sponsorship Manager – Chris Gnapp Bar Manager – Phil and Debbie Daunt Honorary Youth Secretary – Charlie McHugh Disciplinary Officer – Wes Williams Website and statistics – Carl Gardner and Barry Goode Volunteer Co-ordinator – Natalie Davidson Coaching Course Co-ordinator – Ian Farrell RFU liaison Office – Wes Williams Travel – Chris Gnapp</p> <p>1st XV Coach – Jordan Reynolds 1st XV Captain– Blair Campbell</p>



	<p>1st XV Manager – Mike Marshall Player liaison and recruitment – Nick Barton 2nd XV Coach – Dave Wallace 2nd XV Captain – 2nd XV Manager – Ray Smart</p> <p><i>New clubhouse</i> Project Manager – John Wyatt Head of Funding Group – Simon Perry Funding Group – Simon Graham and Graham Winn</p>
<p>Club Development</p>	<p>Simon Perry outlined the current aims for the club:</p> <ol style="list-style-type: none"> 1. First team need to have resources it needs to compete and progress in London 1 South 2. A new clubhouse, which will be finished in time for the 2012 Siam Cup 3. Need to have more rugby played in schools to develop players through the Academy and into the senior sides <p>The efforts of the last 5-7 years in gaining promotion and winning Siams is paying off and there are individuals who are willing to invest in the club. Tom Scott is one such person and a deal has been brokered to allow the club to move to a new clubhouse in the Garenne Stand in return for the land the current clubhouse sits on. The club will be provided to us as a shell and we are responsible for raising the funds to fit the kitchen, bar and clubhouse out.</p> <p>The clubhouse will be a multi function room that can also be used for corporate events, meetings, parties etc – which will allow the club to make money which can be ploughed back into playing rugby.</p> <p>John Wyatt is helping with the project management and design of the fit out. Initial concept designs have been received from Moorac (Jamie Falla, who designed the stand) and were circulated at the meeting.</p> <p>The gym, which was initially going to sit within our contract, will now be run by the Guernsey Sports Commission. However, this does relieve us of the costs and risk of running a gym, the insurance costs alone would be significant. The rugby club and athletics will have priority use of the gym and there will not be a subscription.</p> <p>Time frame: the construction will start mid July, with the shell to be ready by the end of the year and the fit out completed in time for the Siam.</p>



	<p>RG Falla will complete the structural work. This will be phased so we have facilities throughout the season and a space for sponsor lunches. The first phase of work will be to knock together the two rooms, with partition doors installed, at the end of the stand. This will enable the seating of 120 people and will be our bar and function space for the majority of next season.</p> <p>The deal enables us to keep our pitch. This will be leased from the States at £1 a year and we will be responsible for the maintenance. There are some issues regarding access to power for floodlights and water for the pitch but this is in hand. Any money left once the fit out of the clubhouse has been completed will be used to upgrade this pitch – new floodlights etc – to ensure it remains a good training facility.</p> <p>The Funding Group is investigating loans and match funding opportunities from the RFU and subsidiaries.</p> <p>Rugby will be sharing the facility with the newly formed Guernsey FC from this coming season. We have a verbal agreement with Culture & Leisure that we have priority access to the pitch, however that will not be the case if any matches need to be re-scheduled. Mourant Ozannes are handling the leases for the new clubhouse and our pitch on our behalf and will ask if they can approach Culture and Leisure for a formal agreement regarding our priority access to the pitch.</p> <p>It is important the players continue to create good headlines and media coverage, keep winning and attempts be seen to be made by the players to raise funds.</p>
Any other business	<p>Adrian Le Page thanked Jordan Reynolds for his work as coach last season and congratulated the team on their performance to bring GRFC to its highest league position to date.</p>

