



## MKRUFVC VACANCY WITHIN NEW CLUB STRUCTURE

**CLOSING DATE OF APPLICATIONS: Friday 4<sup>th</sup> March 2011**

**Apply by email to Club Chairman, John Theobald ( [j.theobald@talktalk.net](mailto:j.theobald@talktalk.net) ) explaining why you would be suitable for the role**

# Commercial & Strategic Directors x 4

This is one of the most important roles within the club. The club needs to run as an effective business to produce a sustainable income to allow the club to function and thrive and also to have a long term strategic plan to develop rugby within the region. It's the Commercial & Strategic Manager's role to think about the club as a business, using its assets to their fullest potential and generating the money that sustains its future for developing rugby within Milton Keynes. It will also be part of this position to develop a long term club wide strategic plan in conjunction with the directors of rugby and committee and ensure the effective delivery of such a plan. You'll work with the Treasurer, the Secretary, the Bar & Facility Manager and be part of the Executive Committee. It may also be part of the role to sit on the Facility & Commercial Sub Committee to provide guidance and support to the Bar & Facility Manager to ensure the effective and profitable operation of the facility.

### **Ideally, you'll need to be:**

Experienced in business, organised and able to develop an effective strategy for MKRUFVC Ltd

Resourceful, enthusiastic and dedicated

Confident and good at communicating

Good with figures and able to manage people

### **What you'll do:**

Formulate strategies to develop profitable income for the club by maximising its assets

Develop and manage a long term rugby related strategy and vision for the club, and ensure effective monitoring

Ensure club is managed efficiently

Management of the Bar & Facility Manager and provide assistance in development of strategies to maximise income from facility and develop wider community participation

### **How much time it will take up:**

Around 3-4 hours per week.

### **What you'll get out of it:**

This is great role for refining your commercial wits in a new context and will allow you to make a real contribution to the successful development of rugby within Milton Keynes. You'll be able to develop a more multi-faceted approach to business economy and will enjoy the cut and thrust of business. You'll get as much out of it as you get out of the club.